



KEVIN HAWKINS, Sr. Loan Officer  
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## About Kevin Hawkins

For more than 20 years, award-winning real estate and mortgage industry veteran Kevin Hawkins has been helping consumers make the mortgage choice that is right for them. The former head of Fannie Mae's highly successful affordable housing operation in Seattle, today Kevin is a Senior Loan Officer with Golf Savings Bank, based out of Golf's sister company, Sterling Savings Bank's Bainbridge Island branch. He serves customers throughout Washington and nationwide from his Bainbridge Island office location.

A resident of Bainbridge since 1996, Kevin and his wife Kyanne, have two boys in local public schools. His wife is leader in local school volunteer efforts. Their home in Commodore West is well known for its annual Christmas lights display, having been featured on local television and in local newspapers.

In 2004, Kevin was asked by the Mayor of Bainbridge Island to serve on the City's affordable housing task force, which led to the creation of new efforts to provide affordable housing solutions in his community. Kevin currently serves as a director on the Bainbridge Island Library Board and is a past board member of Bainbridge's Housing Resources Board. He has been a Little League coach for three years, a Park's League soccer coach and basketball coach, and is a former member of the Kitsap County Citizen Advisory Board for Community Development Block Grant Funding. For six years he served as a member of the Board of Governors of CityClub of Seattle, a non-profit civic education organization.



After having worked as a Director at Fannie Mae's headquarters in Washington DC for two years, he returned to the Pacific Northwest to open and run Fannie Mae's affordable housing office in Seattle. The Seattle King County Board of Realtors honored him for his work with the Realtor community. Working with more than two-dozen Puget Sound area partners, Kevin was responsible for the \$1.5 billion "HouseSeattle" program (created under then Mayor Norm Rice). Prior to joining Golf Savings, Kevin was a top producer on Bainbridge with Wells Fargo, Countrywide and JPMorgan Chase.

Prior to becoming a loan officer, Kevin was a corporate Vice President at Great Western Bank, now part of Washington Mutual, where he was one of the creators of the Bank's award-winning Realtor Program. There he also created the nation's first "How to Shop for a Loan" and "How to Shop for Home" comprehensive guides for consumers, requested by more than three million households nationwide.

Kevin worked with the bank's product management team, created the nation's first Realty Confidence Index, an in-person survey of leading Realtors, and was the creator and editor of the nation's leading newsletter for Realtors, Real Estate USA, read by more than a quarter of a million Realtors. He has had more than 50 major profiles of real estate industry leaders published in magazines during the last decade. During the 1990s on Bainbridge, Kevin with his wife Kyanne and brother Jim, ran a highly successful small business, which provided Internet resources to leading U.S. finance and real estate industry firms.

An honors graduate of the University of Miami (Florida), Kevin completed his Master studies at the University of Southern California in 1985. He and his wife Kyanne were married at First Presbyterian Church in downtown Seattle in 1993 and today are members of Bethany Lutheran Church on Bainbridge Island.

